

INTEC'S PREMIUM AIR FILTER CLEANING SERVICE

BENEFITS	INTEC	COMPETITORS
Research & Development	√ In order to protect your equipment, Intec constantly researches and develops the best air filter cleaning system that is available.	X Typical air filter cleaning companies do not have an ongoing R&D department. They do not improve their system at all.
Proprietary Cleaning Process	√ Intec's proprietary cleaning process has been developed to not damage the filter media in any way.	X Most air filter cleaning companies use "off the shelf" air cleaning systems that blow the dirt out of the filter media which tears the media, thus shortening the amount of times that a filter can be cleaned.
Air Filter Testing	√ Intec has engineered its own filter testing system that is state of the art. Intec tests each filter 7 times during the cleaning process. If you want filters rejected when they test below 70% of a new filter, we can do that!	X Other companies simply don't take the time or spend the resources to test your air filters.
Barcode Tracking	√ Intec barcodes each filter to identify it, track its history and know for sure how many times it has been cleaned. If you don't want your filters cleaned after, for example, 10 cleanings, we can do that because we track your filters with barcodes.	X Competitors don't barcode the filters that they clean.
Batch Reports	√ Intec provides batch reports that are all inclusive with cleaning and testing information on each filter.	X Competitors don't provide batch reports.
Insurance	√ Intec maintains a \$2 million dollar insurance policy that protects your company from damage to equipment to loss of income due to "down" time.	X Competitors aren't willing to spend the money to protect your business.
Insurance Claims	√ In nearly 10 years of business, Intec has never had to file an insurance claim of any kind. We have never damaged a customer's equipment due to a bad filter.	X Ask our competitors how many engines their customers have had to replace.
Recycling	√ When air filters have reached the end of their life cycle, after several cleanings, Intec recycles them so that they stay out of the landfills. This helps your company be green.	X Our competition has never even thought to recycle filters.
Pricing	√ Intec's Air Filter Cleaning Service offers more than our competitors. It's a comprehensive, preventive maintenance program that helps maintain the integrity and longevity of your air filters. Intec goes the extra mile to clean, test, barcode and provide batch reports for your filters.	X Competitors are inexpensive because they don't do much.
Service Controls	√ Every Intec customer can tailor its service precisely because we barcode and track each filter. If you decide that you only want your filters cleaned 10 times, we can do that because we track the history of each filter.	X Not provided.
Peace of Mind	√ It's because of all of these benefits that Intec customers have peace of mind and don't have to worry about their filters.	X No testing, no bar coding, no state-of-the art cleaning process = no peace of mind.
Repairs	√ Intec provides minor filter repairs, such as; gluing gaskets, fixing bent cages, media damage.	X Not provided.